

capital



in
association
with

WOOD
& Company

Client Experience

Digital account opening process



Wealth Planning

Client Needs Assessment

- ✓ Investment objective
- ✓ Investment profile
- ✓ Expected performance
- ✓ Preferences & restrictions

The screenshot displays a mobile application interface for a wealth planning client needs assessment. The app has a dark green header with a 'W' logo, 'Wealth planning' in yellow, and navigation links for 'Portfolio' and 'Reports'. A hamburger menu icon is on the right. The main content area is titled 'Inputs' and contains several sections of input fields:

- Client:** A date field containing '12 Jun 2023'.
- Investment objective:** A date field containing '12 Jun 2023'.
- Total investment:** A field containing '1.000.000' and a dropdown menu set to 'EUR'.
- Investment horizon:** A field containing '6' and a dropdown menu set to 'years'.
- Investment profile:** A dropdown menu set to 'Balanced (neutral)'.
- Reference currency:** A dropdown menu set to 'EUR'.
- Expected performance:** A field containing '7 - 9 % p.a.'.
- Preferences and restrictions:** A field containing a hyphen ('-').
- Share of the investment on the client's assets:** A field containing 'Under 25 %'.
- Expected withdrawals from the portfolio:** A field containing 'No'.
- Building of the equity part of the portfolio:** A field containing '1 to 2 tranches (depending on market)'.



Proposed asset allocation

ASSET CLASS	Initial		Target
Cash & equivalents	100%		0%
Bonds	0%		25%
Investment grade	0%		5%
High yield	0%		15%
Emerging markets	0%		5%
Equity	0%		30%
Core	0%		22%
Satellite	0%		8%
Real estate	0%		30%
Office	0%		10%
Retail	0%		10%
Other	0%		10%
Alternative investments	0%		15%
Absolute return	0%		4%
Venture a private equity	0%		8%
Digital currencies	0%		2%
Other (commodities, ...)	0%		1%

Wealth Planning Tailor-made Portfolio Proposal

- ✓ Strategic asset allocation
- ✓ Tactical portfolio allocation follow-up
- ✓ Bond — Equity weight proposal
- ✓ Real estate — Alternative investments weighting



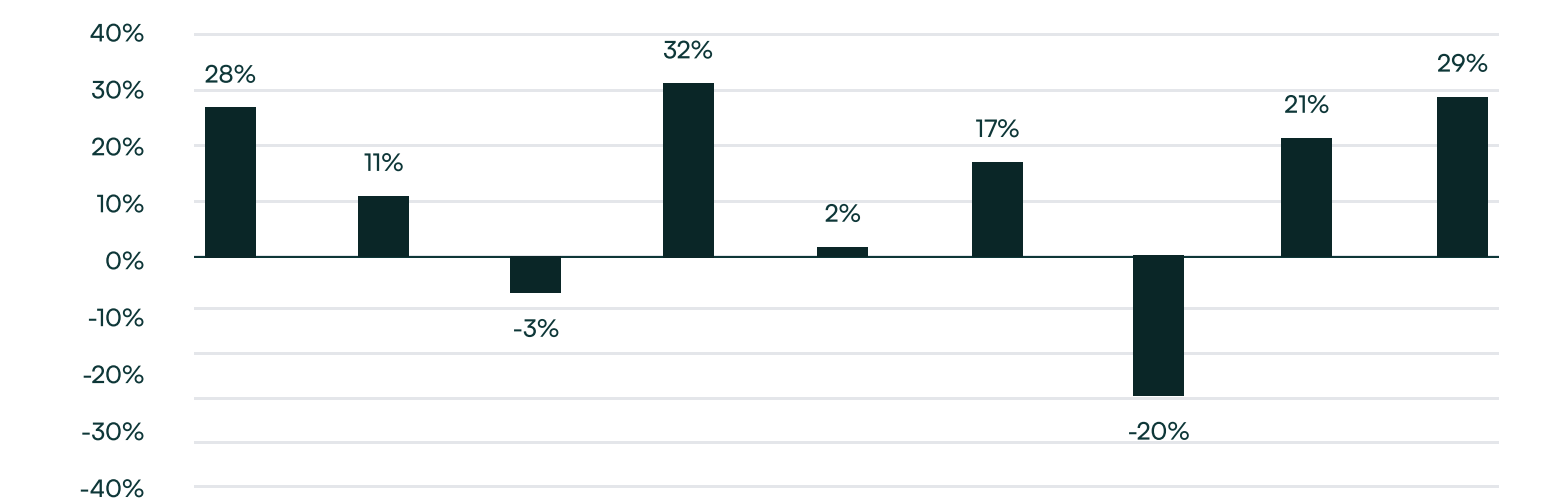
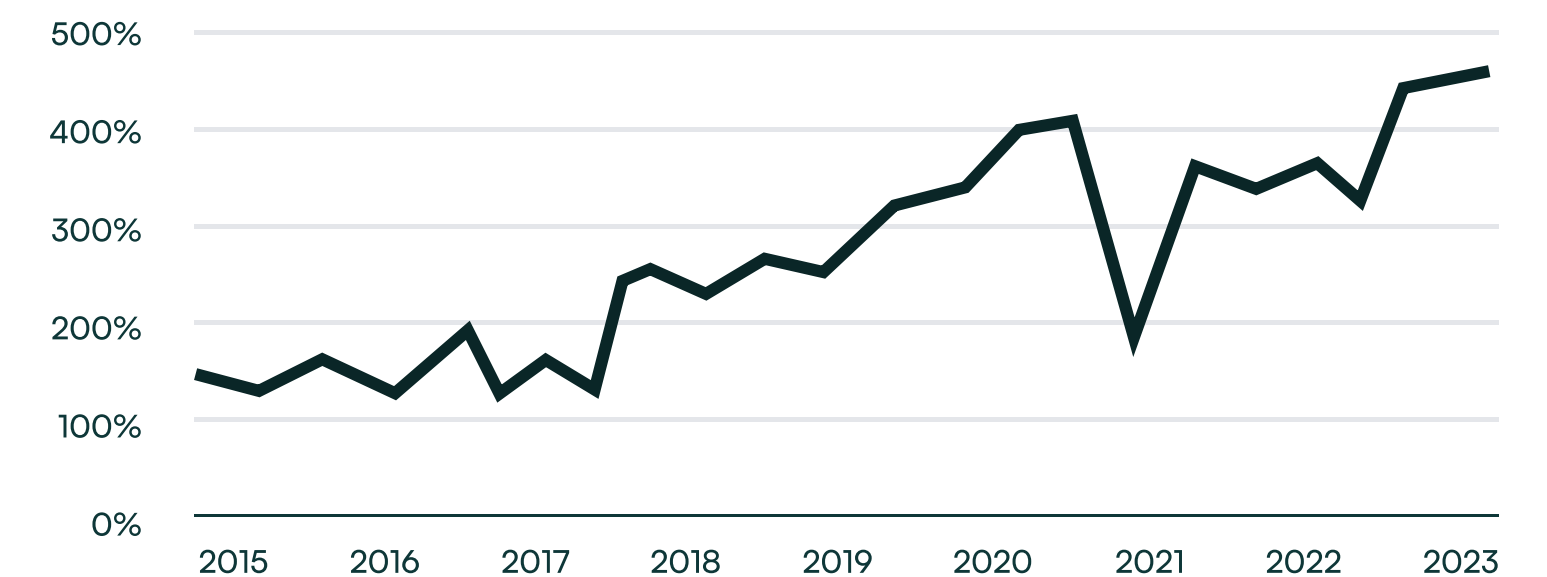
Wealth Planning Portfolio Back-test

- ✓ Benchmark based back-test
- ✓ Past performance visualization
- ✓ Key portfolio figures: performance, volatility, max. drawdown



Target asset allocation

Past performance (2015-2023)



5,9% Performance (p.a.) **7,4%** Volatility (p.a.) **-26,4%** Maximum drawdown **3,2 years** Recovery time



Crisis Stress Test

	Dot-com bubble	Global financial crisis	European debt crisis	Chinese crisis	COVID-19 pandemic
Start	31 Aug 2000	31 Oct 2007	30 Apr 2010	29 May 2015	31 Dec 2019
End	28 Sep 2000	27 Feb 2009	31 Oct 2010	29 Feb 2016	31 Mar 2020
Duration	13 months	16 months	4 months	9 months	3 months
Drawdown	-7,4%	-26,4%	-4,6%	-7,0%	-12,3%
Year after	-4,3%	-22,6%	9,8%	-2,7%	11,4%
3 years after	5,8%	-0,4%	17,0%	13,7%	8,6%
5 years after	29,6%	5,4%	33,4%	15,6%	—
10 years after	59,1%	43,6%	50,7%	48,2%	—

Wealth Planning Crisis Stress Test

- ✔ Portfolio simulation under stressed market conditions
- ✔ Maximum drawdown in turbulent markets
- ✔ Duration of crisis periods
- ✔ Portfolio recovery time

Wealth Planning

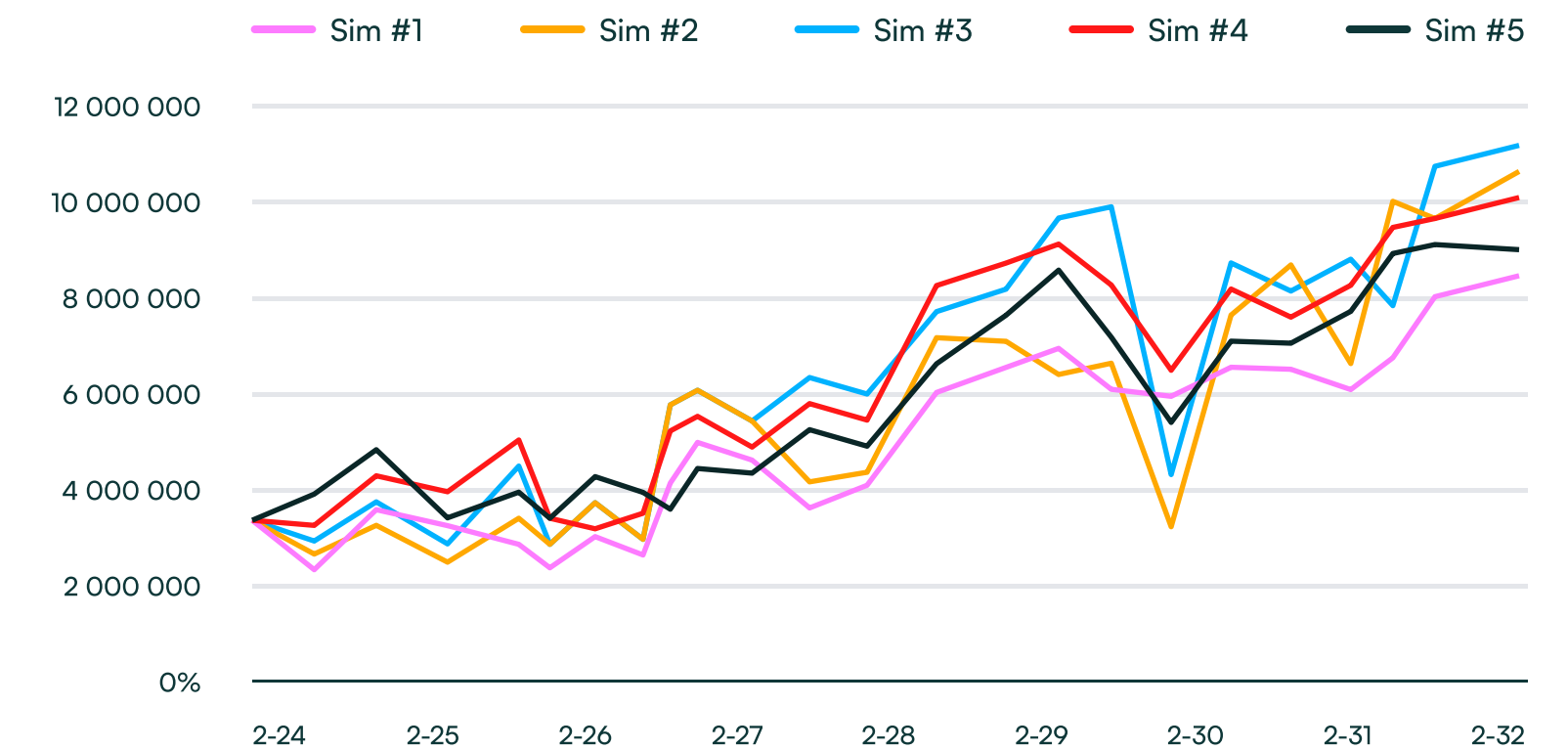
Forward Looking Simulation

- ✓ Monte Carlo Simulation to better simulate the unknown
- ✓ Better understanding of all possible outcomes
- ✓ Visualization of potential future portfolio performance



Target asset allocation

Monte Carlo Simulation



Scenario	Minimum	Median	Average	Maximum
EUR	4 623 200	8 939 760	8 374 923	10 632 220
p.a.	-0,8%	6,0%	5,3%	7,8%





Detailed Portfolio Report

100% Securities		1,082,437.72 EUR		
Item	Market price/pc	Amount	Amount in EUR	Share
Quantity ISIN	Purchase price/pc Acquisition amount	Unrealized profit	Unreal. profit in EUR	in total
B 03/14/24 3,265 pc US912797GX99	99.1851 % ↑ 0.4 % 98.7965 % 322,570.57 USD	323,839.42 USD ↑ 1,268.84 USD	297,511.96 EUR ↑ 1,165.69 EUR	27.5%
RABHUG 8 3/4 11/22/25 2 pc XS2559379529	101.8400 % ↓ -2.6 % 104.5150 % 209,030.00 EUR	203,680.00 EUR ↓ -5,350.00 EUR	203,680.00 EUR ↓ -5,350.00 EUR	18.8%
ISHARES MSCI ACWI 1,950 pc IE00B6R52259	74.9800 USD ↑ 0.0 % 74.9600 USD 146,172.00 USD	146,211.00 USD ↑ 39.00 USD	134,324.36 EUR ↑ 35.83 EUR	12.4%
HTB 0 04/30/24 4,822 pc HU0000524673	97.5140 % ↓ -0.5 % 98.0400 % 47,274,888.00 HUF	47,021,250.80 HUF ↓ -253,637.00 HUF	123,210.46 EUR ↓ -664.61 EUR	11.4%
ISHARES NASDAQ 100 USD ACC 130 pc IE00B53S2B19	974.7700 USD ↑ 2.1 % 954.4300 USD 124,075.90 USD	126,720.10 USD ↑ 2,644.20 USD	116,418.03 EUR ↑ 2,429.23 EUR	10.8%
HTB 0 06/26/24 2,745 pc HU0000524756	96.1810 % ↓ -0.8 % 96.9200 % 26,604,540.00 HUF	26,401,684.50 HUF ↓ -202,855.00 HUF	69,180.71 EUR ↓ -531.54 EUR	6.4%
VANECK SEMICONDUCTOR ETF 1,725 pc IE00BMC38736	34.6750 USD ↑ 4.9 % 33.0600 USD 57,028.50 USD	59,814.38 USD ↑ 2,785.87 USD	54,951.60 EUR ↑ 2,559.38 EUR	5.1%
ISHARES GLBL INFL LNKD GOVT 380 pc IE00B3B8PX14	152.0300 USD ↓ -3.4 % 157.3600 USD 59,796.80 USD	57,771.40 USD ↓ -2,025.40 USD	53,074.71 EUR ↓ -1,860.74 EUR	4.9%
SOURCE NASDAQ BIOTECH UCITS 725 pc IE00BQ70R696	45.1700 USD ↑ 3.7 % 43.5600 USD 31,581.00 USD	32,748.25 USD ↑ 1,167.25 USD	30,085.89 EUR ↑ 1,072.36 EUR	2.8%

Online Access Detailed Portfolio Report

- ✓ Portfolio summary in EUR
- ✓ Detailed asset view and valuation
- ✓ Transaction history
- ✓ Investment opportunities



Offices

WOOD & Co. Offices

- Prague
- Bratislava
- Milan
- Warsaw
- London
- Dublin
- Bucharest

Capital W Office

- Budapest



Capital W Contact

consult@wood.com

www.capitalw.hu

1123 Budapest, Alkotás utca 53.

A ép. 6. em.

WOOD & Co. Contacts

Czech Republic

Palladium nám. Republiky
1079/1a 110 00
Praha 1
T: +420 222 096 111

Romania

Lamda Office Building 7A Sos.
Bucuresti-Ploiesti, 013682
Bucharest 1
T: +40 316 301 181

Slovakia

Gorkého 4,
811 01
Bratislava
T: +421 232 409 000

Poland

Centrum Marszałkowska ul. Marszałkowska
126/134 00-008
Warsaw
T: +48 22 222 1530

United Kingdom

16 Berkeley Street
W1J8DZ
London
T: +44 20 3530 0685

Italy

Via Luigi Settembrini,
35 201 24
Milan
T: +39 02 36692 500

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